

Finance Careers

Industry Growth

The United States Bureau of Labor Statistics projects an average growth (10-20%) for most finance jobs from 2004-2014.

*Source: O*NET Online*

The output of US banks, credit unions, consumer finance companies, investments and other financial vehicles is forecast to grow at an annual compounded rate of 4.2 - 6.1 percent between 2007 and 2012.

Source: CareerBeam Industry Database: First Research Industry Profiles- Finance and Insurance

Sample Job Titles

Financial/Budget/Treasury/Cost Analyst	Personal/Private Banker
P & L Analyst	Credit Analyst
Business Analyst	Credit Manager
Compliance Analyst/Officer/Manager	Portfolio Administrator/Manager
Financial Manager	Research Analyst
Director of Finance	Risk Analyst
Controller	Performance Analyst
Treasurer	Investment Analyst
Vice President of Finance	Fund Manager
Chief Financial Officer	

Source: Best KeyWords for Resumes, Cover Letters, and Interviews; Glossary of Job Descriptions for Accounting and Finance

Sample Work Environments/Employers

Banks/Credit Unions	Investment Banks	Insurance Companies
Consumer Finance/Lenders	Mortgage Companies	Corporations (Public & Private)
Venture Capital Firms	Manufacturing	Money Management Firms

Source: The Harvard Business School Guide to Careers in Finance

Salary Ranges

	National Low	National High	SF Low	SF High
Financial/Budget/Treasury/Cost Analyst	\$32,750	\$73,750	\$42,575	\$95,875
Financial Manager	\$55,750	\$93,250	\$72,475	\$121,225
P & L Analyst	\$44,500	\$59,250	\$57,850	\$77,025
Compliance Analyst	\$42,000	\$63,250	\$54,600	\$82,225
Risk Analyst	\$41,000	\$55,500	\$53,300	\$72,150
Research Analyst	\$44,000	\$55,000	\$57,200	\$71,500
Portfolio Administrator	\$44,250	\$60,750	\$57,525	\$78,975
Business Analyst	\$46,750	\$60,500	\$60,775	\$78,650
Controller	\$62,000	\$153,500	\$80,600	\$199,550
Director of Finance	\$80,500	\$184,000	\$104,650	\$239,200
Vice President of Finance	\$77,500	\$302,500	\$100,750	\$393,250
CFO/Treasurer	\$88,250	\$358,750	\$114,725	\$466,375

SF salaries were calculated using a regional variance of 1.30 times the national averages.

Source: 2007 Salary Guide- Accounting and Finance Salaries

Resume Keywords

Asset Management	Financial Analysis	Investor Relations
Budgets	Financial Audits	Job Costing
Cash Management	Financial Controls	Operating Budget
Corporate Development	Financial Models	Profit/Loss Analysis
Cost Reductions	Financial Reporting	Return on Investment
Cost/Benefit Analysis	Foreign Exchange	Revenue
Due Diligence	Internal Controls	Risk Management
Feasibility Analysis	Investment Management	Strategic Planning

Source: *Best KeyWords for Resumes, Cover Letters, and Interviews*

Key Skills and Characteristics

Quantitative Analysis	Interpersonal Skills	Time Management
Problem Solving	Verbal Communication Skills	Written Communication Skills
Initiative	Critical Thinking	Decision-Making Ability

Source: *O*NET Online; The Harvard Business School Guide to Careers in Finance*

Additional Resources

GGU Library:

Careers for Financial Mavens and Other Money Movers, Marjorie Eberts & Margaret Gisler (*Ebrary*)
Opportunities in Financial Careers, Michael Sumichrast & Martin Sumichrast (*Ebrary*)

GGUCareers.com:

CareerBeam Industry Database: First Research Industry Profile- Finance and Insurance
Vault Career Guide to Investment Banking
Vault Career Guide to Investment Management
Vault Career Guide to Venture Capital

GGU Career & Internship Services Library:

Best KeyWords for Resumes, Cover Letters, and Interviews, Wendy Enelow
2007 Salary Guide-Accounting and Finance Salaries, Robert Half International
Glossary of Job Descriptions for Accounting and Finance, Robert Half International
The Harvard Business School Guide to Careers in Finance

On the Web:

Association for Financial Professionals www.afponline.org
Financial Management Association www.fma.org
O*NET Online <http://online.onetcenter.org/>